



# **SOPHIE DALLAS**

Background report to support inclusion in the **2019 Guide To The UK's Top Rated Financial Advisers** 





# Sophie Dallas

Odyssey Wealth Management Ltd

# 💽 Top Rated 2019

# 4.9 / 5 **★ ★ ★ ★** 10 reviews

## VouchedFor checks:

Secent Client Reviews

🧭 Independent Mortgage Adviser

✓ Transparent Fees

### Services offered

✓ Insurance & Protection

Mortgages

## Qualifications listed

Sophie has not added their qualifications to VouchedFor yet. Please ask Sophie for more details.



# Client Reviews Sophie Dallas

#### \*\*\*\*

4.9 out of 5

Review from Verified Client
Buckinghamshire | January 2019
★ ★ ★ ★ 5 out of 5

Advice: \* \* \* \* \* \* Service: \* \* \* \* \* Value: \* \* \* \* \*

#### What were the circumstances that caused you to look for a financial adviser?

My fixed rate mortgage was coming to an end .. Sophie sorted meOut with another one.. she also found a better price home and contents insurance.

#### How did Sophie help you?

She helped me with an affordable mortgage and insurance

#### Have you seen the outcome you were hoping for?

Yes

#### What could they have done better?

Could not fault her. Very friendly and helpful in every way.

Review from Verified Client Northamptonshire | January 2019



#### What were the circumstances that caused you to look for a financial adviser? I was remortgaging my property and also reviewing my insurances.

#### How did Sophie help you?

She helped me save a lot of money and hey the best deal with my mortgage and insurance

These reviews have been independently verified. Last updated: March 2019



Have you seen the outcome you were hoping for?

Yes happy with the remortgage deal .

What could they have done better? None

Review from Verified Client Bedfordshire | January 2019

#### What were the circumstances that caused you to look for a financial adviser?

I was looking to purchase my first home and a friend suggested I use her financial adviser that helped with her mortgage.

#### How did Sophie help you?

Sophie discussed the process in a stepwise manner, and she was patient with all my questions as a first time buyer. She made it clear and easy for me to understand the financial aspects and I felt confident that I was getting the best outcome for my situation.

#### Have you seen the outcome you were hoping for?

Yes, I am the proud owner of my first home, and I am very happy with the outcome.

#### What could they have done better?

I couldn't say that my adviser could have done anything better. She was very helpful at every step of the way and made me feel knowledgeable and well informed to make the best decision.

Review from Verified Client Buckinghamshire | January 2019 ★★★☆☆ 3.7 out of 5 Advice:  $\bigstar \bigstar \bigstar \bigstar \bigstar$ Service:  $\bigstar \bigstar \bigstar \bigstar \bigstar \bigstar$ Value:  $\bigstar \bigstar \bigstar \bigstar \bigstar \bigstar$ 

What were the circumstances that caused you to look for a financial adviser? Looking for critical illness and insurance plan

These reviews have been independently verified. Last updated: March 2019



#### How did Sophie help you?

Presented information very clearlyInformative kept it simple Supportive Answered my questions

#### Have you seen the outcome you were hoping for?

So far so good

### What could they have done better?

I would like another contact follow up/ review

Review from Verified Client
Northamptonshire   December 2018
★ ★ ★ ★ 5 out of 5



#### What were the circumstances that caused you to look for a financial adviser?

I required assistance getting a mortgage.

#### How did Sophie help you?

Sophie helped me by finding the right lender and getting me the right loan at a really good rate

#### Have you seen the outcome you were hoping for?

The outcome was much better than I expected as she went from end to end to make sure that everything was done correctly and followed up the while way through to make sure that the solicitors and sellers had all of the right information which inturn sped up the process by a month

#### What could they have done better?

Sophie could not have done anything better as she stayed in contact and kept on with s very professional and very effective work rate that made the process painless and quite enjoyable once the mortgage had gone through, I couldn't have been happier for her services.



Review from Verified Client London | December 2018

#### What were the circumstances that caused you to look for a financial adviser?

Used Sophies services numerous times in the last 3 years, mortgaging, remortgage and equity release.

#### How did Sophie help you?

Great advice, found the best offer and organised everything.

#### Have you seen the outcome you were hoping for?

Yes

#### What could they have done better?

Absolutely nothing, kept me updated the whole way. Always knew what was happening, wouldn't hesitate to recommend and use again.

# Review from Verified Client Northamptonshire | December 2018 ★ ★ ★ ★ 5 out of 5



#### What were the circumstances that caused you to look for a financial adviser?

We were first time buyer and needed someone genuine to help us.Sophie Dallas was the right choice.

#### How did Sophie help you?

Sophie Dallas Found right mortgage lender for my property, And right house protection cover and health insurance for both of us.

#### Have you seen the outcome you were hoping for?

Absolutely! Really happy with the outcome.

#### What could they have done better?

Sophie does amazing work. Doesn't need any suggestions from me.



Review from Verified Client
Buckinghamshire | December 2018
★ ★ ★ ★ 5 out of 5

Advice: \* \* \* \* \* \* Service: \* \* \* \* \* Value: \* \* \* \* \*

What were the circumstances that caused you to look for a financial adviser? First time buyer

#### How did Sophie help you?

Sophie helped me in numerous of ways. Being a first time buyer I was completely blind to the property purchase process from start to finish sophie talked me through all aspects, from looking at my finances and savings currently to working out the best mortgage product for me at present. She explained in detail my options now to what options will be available to me in the future. Sophie then was on hand from start to finish of my purchase and taking me through each step and explaining in depth what the stages of the process was. I also had faith that I was getting the products on the market with excellent customer care and I will for sure be returning to sophie when it comes to remortgaging in the future. She had a passion for what she was doing which made me feel secure throughout what is the most biggest purchase Iv made to date. I also didnt need to worry about insurance quotes and finding what suited me as she took care of everything.

#### Have you seen the outcome you were hoping for?

Absolutely I feel satisfied knowing that I have all of my finances under control, and I am now in my new home from 5 weeks of seeing the property to completion.

#### What could they have done better?

I don't have any constructive suggestions to give genuinely was 100% happy with the service provided and admired my financia advisors efficient in her service

Review from Verified Client
Buckinghamshire | November 2018
★ ★ ★ ★ 5 out of 5

What were the circumstances that caused you to look for a financial adviser? I changed job role, was contracting and wanted to get on the property ladder.



#### How did Sophie help you?

She assisted me by letting me know how to to manage my finances in a way that would put me in a position to afford a property.

#### Have you seen the outcome you were hoping for?

Yes I now have a mortgage!

#### What could they have done better?

Nothing, she was absolutely amazing

Review from Verified Client
Bedfordshire   November 2018
★ ★ ★ ★ 5 out of 5



## What were the circumstances that caused you to look for a financial adviser?

To find out the best mortgage interest rate.

#### How did Sophie help you?

Sophie Dallas is excellent i would say one of the best in the whole world. She showed us the big picture in the mortgage market.

#### Have you seen the outcome you were hoping for?

Yes

#### What could they have done better?

Sophie is Multitalented. She got lot experience in her job